



Cloud Solutions

Focal Point Solutions Group provides Cloud hosting for IBM Power Systems (IBM i, AS/400, AIX or Linux) workloads and Intel environments. We provide our customers with unlimited Scalability, flexibility, and security with our cloud solutions. Our service ensures you have an optimum infrastructure for your demanding workload. We provide robust security compliance and performance levels for legacy production workloads. Our processes empower you to connect to the cloud faster and safely so your organization can capitalize on a more agile and cost-effective infrastructure. The Focal Point Solutions Group cloud-certified engineers design customized architectures that are flexible and scalable for any size enterprise. The solutions include 24x7 management and disaster recovery. Choose from a public cloud, private cloud, dedicated servers, or your own collocated servers.

Our “build to suit” solutions are designed to meet your specific technical, operations, and financial requirements. The Focal Point Solutions Group managed cloud & hosting solutions begin with enterprise-class technologies from industry leaders such as IBM, HP, Precisely, SEA, Microsoft, and VMware. Our IBM i Cloud (previously referred to as AS/400 or iSeries) offering includes the latest version of the i5OS operating system as well as V5R4 and V6.1, V7.1, V7.2, V7.3, and V7.4.

The hosting service includes:

- 24/7 health monitoring and management
- Operating system updates/upgrades
- Patch management including security and all recommended updates to OS releases
- PTF/fix pack updates
- Capacity planning and performance management
- Flash backups for no downtime backups. Backup to VTL and/or tape
- Proactive monitoring and expert support for problem determination, resolution, and escalation
- Replication management for High Availability or Disaster Recovery
- Backup Management
- Assistance with manufacturer support

Mission-critical data and applications are running on highly available, secure IBM Power Systems and Intel-based servers with flash attached storage. Our data centers are geographically separated and have SOC 1 Type 2, SOC2 Type 2, and SOC 3 certification as well as HIPPA, PCI, FISMA, ISAE3402, ISO 27001, and GDPR compliance. With multiple data centers in the US, Canada, UK, and EU we are able to provide solutions for any size organization located anywhere in the world. The data centers have 24/7x365 personnel onsite, biometric access, surveillance cameras, provide fully redundant power, AC, and supported by UPS devices and backup generators.

Focal Point Solutions Group offerings include production, backup, data replication, and recovery services, security and compliance services, and specific application support services. Data replication expertise includes MIMIX, iTerA, Trader’s Quick-EDD, Maxava, PowerHA, Veeam, Zerto, and SAN-to-SAN. Our staff of highly experienced IBM and Intel certified technicians and engineers, led by a project manager, will help you decide which of our Power, Intel, or Linux Cloud offerings and services are best for your company and its computing needs. We then ensure that your migration is handled smoothly and thoroughly from start to finish for a turnkey cloud computing solution.

Our hosting and support services provide a seamless Cloud experience to empower you to focus on your business with the comfort of knowing your data, applications and systems are in world-class data centers managed by experts. By moving to the Focal Point Solutions cloud we free up your staff to concentrate on what is most important, running your business.

