Contract Guardian and DocuSign

Contract Guardian’s partnership with DocuSign delivers enhanced ROI, increased security and compliance, and a better overall customer experience.

The demand for electronic signing of documents is growing rapidly, and electronic signatures are usually just one part of a larger process. Contract Guardian has partnered with DocuSign®, the Global Standard in Digital Transaction Management, to help organizations become fully digital with the easy, fast, secure way to send, sign, manage and store documents in the cloud.

Accessible from around the world, global enterprises, business departments, individual professionals, and consumers in all industries solve their paper problems by replacing manual, paper-based methods with DocuSign. The result is accelerated transactions that increase speed to results, reduce costs, improve visibility and control, and delight customers.

Leveraging Contract Guardian with DocuSign’s DTM platform

With Contract Guardian integration with DocuSign, clients can benefit from expediting business flow with the electronic signature, maintaining a complete history and status of all documents as well as having defined flow for each contract type.

- **Realize revenue faster.** DocuSigning takes minutes instead of days or weeks to complete contracts.
- **Improve sales rep productivity.** With DocuSign, sales reps can focus on selling instead of chasing paperwork.
- **Automate back-end document processing.** DocuSign automatically pulls and updates information in existing business systems to eliminate manual rekeying of data and associated errors.
- **Increase customer satisfaction.** DocuSign offers the convenience of signing anytime, anywhere, on any device.
- **Reduce costs.** DocuSigning eliminates printing, faxing, scanning and overnighting to complete transactions.

“We believe every successful company will be fully digital by the end of the decade. Partners like Contract Guardian realize this and are helping to bring the power of DocuSign’s Digital Transaction Management platform to more end users around the globe to ensure business is digital.”

- Neil Hudspith, Chief Revenue Officer, DocuSign
DocuSign supports virtually any type of document

You can use DocuSign to sign .doc, .docx, .pdf, .xls, .xlsx, .txt, and more. DocuSign works with your documents, and is integrated into many of the tools and business systems you already use, including salesforce.com, Microsoft Office 365 (including Microsoft Outlook, Word, and SharePoint), Box.com, Dropbox, Google Apps, Google Drive, Microsoft Dynamics CRM, Microsoft OneDrive, NetSuite, SugarCRM. DocuSign is also available for iOS, Android, and Windows devices.

When integrating DocuSign with Contract Guardian, customers can create end-to-end business applications that require signing without ever leaving the process. Using Contract Guardian and DocuSign together can drastically reduce the time it takes to get a signature and maintain visibility into the process at all times, including a full audit trail on the signing steps.