



Media contact:

James A. Kandrac, President 216.520.1333 jak@ucgrp.com

#### **For Immediate Release**

## Another UCG VAULT400 BaaS 30-Day Try & Buy Success Story

**INDEPENDENCE, Ohio** (June 29, 2015)—United Computer Group, Inc. (UCG), an information technology services firm, is pleased to announce that Mobile Instrument Service & Repair of Bellefontaine, Ohio has chosen VAULT400 BaaS as its data backup solution.

Steve Smith, iSeries Software Development Specialist and Mark Braun, Network Administrator for Mobile Instrument, decided to give VAULT400 BaaS a test drive prior to subscribing permanently. Steve and Mark wanted to see firsthand that VAULT400 could compress and encrypt their data, and send it offsite to two different data centers. Further, they needed to see that vaulting could be completed within their backup window without the use of additional appliances and/or hardware.

Smith stated, "We chose United Computer Group because of its proven history of successfully providing technology solutions to iSeries users. VAULT400 BaaS is a cost-effective way to create secure daily offsite copies of our data that would give us a duplicate of our tapes. VAULT400 records our data each night and provides quick file restores when needed."

United Computer Group's VP, Mike Powall, is pleased with VAULT400's 30-day trial success rate. "For clients that prefer to try before they buy, it's always a pleasure to see that UCG and VAULT400 exceed their expectations in both performance and customer service." 95% of clients continue with VAULT400 BaaS after their trial.

#### About United Computer Group, Inc. and VAULT400 BaaS

## ucgrp.com • vault400.com

UCG provides cost-effective technology solutions including IBM P8 Servers (PROD, TEST, DEV, BaaS, DR and H/A), storage, and managed services in addition to a wide range of related products and services, all customized to fit the needs of their clients' current needs and future growth. Founded in 1987, UCG is an IBM Advanced Business Partner specializing in mid-market and enterprise clients. UCG has been rated in the top 1% of IBM Business Partners nationwide.

UCG's VAULT400 BaaS is a premier managed risk mitigation and business continuity planning service for secure online backup and disaster recovery. VAULT400 backs up an entire organization's business-critical data to UCG's secure data centers. Safe and off-site, the encrypted data is available online at all times for immediate, user-initiated recovery. VAULT400 works seamlessly within an organization's existing infrastructure with no additional hardware required.

# About Mobile Instrument Service & Repair, Inc.

#### mobileinstrument.com

Mobile Instrument has been providing quality surgical equipment repair to hospitals nationwide since 1978, when they pioneered the onsite repair industry. With nearly 200 mobile repair labs servicing customers coast to coast, a state-of-the-art repair facility in Ohio, and owned-and-operated satellite facilities in Tennessee and Southern California, Mobile Instrument remains the nation's largest and most trusted provider of surgical equipment repair.

###



Phone 216.520.1333 • Toll Free 800.211.8798 • 7100 E. Pleasant Valley Road, #250 Independence, OH 44131-5556 ucgrp.com • vault400.com