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For Immediate Release

UCG Expansion Requirements Sparks Partnership with Expedient

INDEPENDENCE, Ohio (February 13, 2015)—United Computer Group, Inc. (UCG), an information technology services firm, is pleased to announce the selection of Expedient Data Centers to complement and support UCG’s expanding IBM Power Systems Managed Services practice which is growing at a rate in excess of 25% per year.

On January 26, 2015, Expedient announced the completion of their third Cleveland data center, providing data center colocation, cloud computing, and managed hosting services. In addition to Cleveland, Expedient currently operates in seven cities; Pittsburgh, Indianapolis, Memphis, Columbus, Baltimore, and Boston.

The partnership between UCG and Expedient developed organically during discussions between David Saliba, Regional Vice President, Expedient, and James Kandrak, CEO, United Computer Group. Kandrak stated, “Both firms realized we had some overlap in clients, but provided different yet complimentary cloud-based services. Working together, we’ve developed a cohesive approach in response to client requirements. Expedient is a first class operation, which further enhances UCG’s data presence nationwide, providing UCG access to Expedient services and the ability to provide IBM Power P8 Servers (PROD, TEST, DEV, BaaS, DR and H/A), storage, and managed services to 11 Expedient data centers in seven markets.”

“We are very excited to be partnering with United Computer Group as this allows us to provide additional value to our customers that have a need for iSeries,” said Saliba. “We look forward to working together as we help customers with their infrastructure, allowing them more time to focus on their business critical applications.”

About Expedient Data Centers

expedient.com

In addition to traditional data center colocation services, Expedient is known for offering a wide range of managed services such as virtualization, cloud computing, remote backups, management of equipment, storage area networks and more. The company was built through a series of acquisitions in the early to mid-2000s timeframe, with all of its markets offering experienced data center colocation services for 10 years or more. Expedient’s legal name is Continental Broadband LLC, which is a wholly owned subsidiary of Landmark Media Enterprises, LLC, a private firm whose predecessor companies bring over one hundred years of experience operating media and technology interests.

About United Computer Group, Inc. and VAULT400 BaaS

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UCG provides cost-effective technology solutions including IBM P8 Servers (PROD, TEST, DEV, BaaS, DR and H/A), storage, and managed services in addition to a wide range of related products and services, all customized to fit the needs of their clients’ current needs and future growth. Founded in 1987, UCG is an IBM Advanced Business Partner specializing in mid-market and enterprise clients. UCG has been rated in the top 1% of IBM Business Partners nationwide.

UCG’s VAULT400 BaaS is a premier managed risk mitigation and business continuity planning service for secure online backup and disaster recovery. VAULT400 backs up an entire organization’s business-critical data to UCG’s secure data centers. Safe and off-site, the encrypted data is available online at all times for immediate, user-initiated recovery. VAULT400 works seamlessly within an organization’s existing infrastructure with no additional hardware required.

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